

Message Text

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72

ACTION EB-05

INFO OCT-01 EUR-06 ISO-00 RSC-01 DRC-01 /014 W

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R 061558Z DEC 73

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 6043

USDOC WASHDC

INFO AMEMBASSY BONN

UNCLAS FRANKFURT 8059

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJECT: WTDR - ZOON-NEHER, KARL-HEINZ NEHER

REF:USDOC 181853

1. ADDRESS: 1FRIEDBERGERSTRASSE, 6368 AD VILBEL, WEST GERMANY, CABLE/TELEX: NONE, PHONE: 06193-2589, OFFICER: KARL-HEINZ NEHER, MANAGER

2. THE FIRM WAS ESTABLISHED IN 1963 BY K NEHER AS A RETAILER OF PERS AND PET ARTICLES. IT SPECIALIZES CHIEFLY IN AQUARIUMS AND TERRARIUMS. IT WORKS WITH 5 EMPLOYEES ACCORDING TO OWN INFORMATION.

3. FINANCIAL REFERENCES: NONE, THE BANKS NAMED BY THE FIRM HAVE ONLY ACCOUNTS UNDER THE NAME ELLI NEHER, FRANKFURT: THE MOTHER OF KARL-HEINZ NEHER, HAVING A SIMILAR BUSINESS IN FRANKFURT. TRADE REFERENCES: RILA PRODUCTS, TEANECK, NJ 07666.

4. FOREIGN FIRMS REPRESENTED: RILA PRODUCTS, TEANECK, N J 07666 (WATER SOFTENING POWDER).

5. THE BUSINESS IS ORGANIZED AS A SOLE PROPRIETORSHIP AND OWNED BY ROSEMARIE NEHER, THE WIFE OF THE FOUNDER. ACCORDING TO THE FIRM'S OWN INFORMATION ABOUT DM 3,000 ARE INVESTED IN THE EQUIPMENT, AND THE INVENTORY IS UNCLASSIFIED

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VALUED AT ABOUT DM 35,000. REAL ESTATE IS NOT OWNED.

K H NEHER AND HIS WIFE HAVE A GOOD REPUTATION AND THE FINANCIAL SITUATION SEEMS TO BE ORDERLY. PAYMENTS HOWEVER ARE MADE SLOW ACCORDING TO CREDIT INFORMATION SOURCES. THE SAME SOURCE GIVES THE FIRM A CREDIT RATING OF ONLY DM 3,000.

6. DATE OF INFO 12/73. PREPARED BY P BARTOLSIC, APPROVED BY A L VELER, HARLAN

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